

**BRONX-MANHATTAN *North* ASSOCIATION OF REALTORS, INC.**

**REAL ESTATE INSTITUTE**

**1867 WILLIAMSBRIDGE ROAD, BRONX, NEW YORK 10461  
(718) 892-3000 or (212) 242-4343 \* Fax: (718) 892-9181**

**THE FUNDAMENTAL NECESSITIES OF  
BEING A PROFESSIONAL REALTOR**

**REGISTRATION FORM**

NAME \_\_\_\_\_ HOME ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_  
FIRM NAME \_\_\_\_\_ ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_  
BUSINESS PHONE \_\_\_\_\_ HOME PHONE \_\_\_\_\_  
CELL PHONE \_\_\_\_\_ E-MAIL \_\_\_\_\_

**GENERAL INFORMATION**

This course was created by Christina Taylor, Licensed Real Estate Broker and Certified Instructor. The following topics are discussed: Qualifying the seller; listing presentations; presenting an offer; preparing documents for sale; contract signing; qualifying a buyer; choosing the right home; steps from an offer to a closing and guest speakers.

<u>Date</u>	<u>Day</u>	<u>Hrs</u>	<u>Session</u>
Oct. 9	Tuesday	3	6pm – 9pm
Oct. 11	Thursday	3	6pm – 9pm
Oct. 16	Tuesday	3	6pm – 9pm
Oct. 18	Thursday	3	6pm – 9pm
Oct. 23	Tuesday	3	6pm – 9pm
Oct. 25	Thursday	3	6pm – 9pm
Oct. 30	Tuesday	3	6pm – 9pm
Nov. 1	Thursday	3	6pm – 7:30pm

\* A certificate of Completion will be issued to students completing the 22 ½ approved course for continuing education credit through the Bronx-Manhattan Real Estate Institute.

**Registration is based on first come first serve basis. The Bronx-Manhattan *North* Association of Realtors reserves the right to cancel any course that has less than fifteen students registered. SEATS ARE LIMITED, REGISTER EARLY**

**TUITION**

The total cost of this course is **\$265.00/**Members and **\$295.00/**Non-Members which includes course outline.

Payment must be submitted **IN FULL WITH APPLICATION** and **includes** a \$50.00 non-refundable registration fee. **TUITION IS NOT REFUNDABLE. Please make check payable to BMAR. No cash payments are accepted. No Exceptions.**

**\* A \$20.00 penalty will be imposed for checks returned for insufficient funds and no further checks will be accepted.**

Charge my Visa \_\_\_\_\_ Mastercard \_\_\_\_\_ Card#: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Signature: \_\_\_\_\_

For further information please contact the Bronx-Manhattan *North* Association of Realtors, Inc. 718-892-3000